

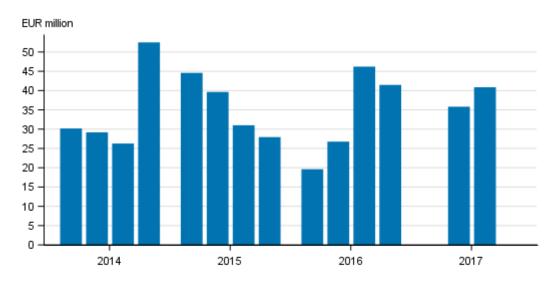
Investment service companies

2017, 2nd quarter

Net operating profit and commission income of investment service companies grew from April to June 2017

The net operating profit of investment service companies was EUR 41 million in the second quarter of 2017. Compared with the corresponding quarter of the previous year, EUR 14 million more net operating profit was accumulated. EUR five million more net operating profit was accumulated than in the previous quarter. These data derive from Statistics Finland's statistics on investment service companies.

Investment firms' net operating profit by quarter 2014-2017, EUR million



Commission income and expenses

Commission income is the most significant income item of investment service companies. Commission income amounted to EUR 113 million in the second quarter. The growth from the corresponding period of the previous year amounted to EUR 19 million, or 20.4 per cent. Compared with the previous quarter, EUR eight million more commission income was accumulated. In turn, investment service companies'

commission expenses amounted to EUR 28 million, which is EUR four million, that is, 17.7 per cent more than one year previously. Compared to the previous quarter, commission expenses went up by EUR two million.

Administrative and operating expenses

The largest expenditure item of investment service companies was administrative expenses, which in the second quarter of 2017 amounted to EUR 46 million, which is EUR 0.7 million less than in the previous year and EUR two million less than in the previous quarter. Personnel expenses amounted to EUR 26 million, or 58 per cent of total administrative expenses. Personnel expenses went down by EUR 0.5 million from the year before. Other operating expenses, in turn, amounted to EUR 19 million, which is EUR 0.1 million less than one year previously.

Balance sheets

The aggregate value of the balance sheets was EUR 358 million. The balance sheets grew by 11 per cent from EUR 323 million in the second quarter of last year. The share of own equity of the balance sheet total fell from nearly 68 per cent to around 62 per cent.

At the end of the second quarter of 2017, there were 66 investment service companies operating in Finland, of which 43 generated a positive operating result.

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Appendix tables

Appendix table 1. Profit and loss accounts of investment firms 1.1.- 30.6.2017, EUR thousands

| | 1.1 31.3.2017 | 1.1 30.6.2017 |
|--|---------------|---------------|
| Interest income | 112 | 228 |
| Interest expenses | 74 | 164 |
| NET INCOME FROM FINANCIAL OPERATIONS | 37 | 64 |
| (Expenses on share capital repayable on demand) | 1) | |
| Dividend income | 3 132 | 2 382 |
| Fee and comission income | 104 177 | 216 680 |
| (Fee and comission expenses) | 26 368 | 54 359 |
| Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net | 408 | 372 |
| Gains or (-) losses on financial assets and liabilities held for trading, net | 1 202 | 2 616 |
| Gains or (-) losses on financial assets and liabilities designated at fair value through profit or loss, net | 59 | 76 |
| Gains or (-) losses from hedge accounting, net | | |
| Exchange differences [gain or (-) loss], net | 76 | -87 |
| Gains or (-) losses on derecognition of non financial assets, net | | |
| Other operating income | 7 557 | 13 725 |
| (Other operating expenses) | 5 170 | 8 546 |
| TOTAL OPERATING INCOME, NET | 85 118 | 172 963 |
| (Administrative expenses) | 48 328 | 94 237 |
| of which: Wages, salaries and fees (including staff-related cost) | 29 190 | 55 602 |
| of which: Other administrative expenses | 19 138 | 38 634 |
| (Depreciation) | 1 008 | 2 051 |
| (Provisions or (-) reversal of provisions) | | |
| (Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss) | | |
| (Impairment or (-) reversal of impairment of investments in subsidaries, joint ventures and associates) | | |
| (Impairment or (-) reversal of impairment on non-financial assets) | | |
| Negative goodwill recognised in profit or loss | | |
| Share of profit or (-) loss in investments in subsidiaries, joint ventures and associates. | | |
| Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations | | |
| PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS | 35 815 | 76 678 |
| (Appropriations) | | |
| (Tax expense or (-) income related to profit or loss from continuing operations) | | |
| PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS | 26 979 | 55 081 |
| Extraordinary profit or (-) loss after tax | | |
| PROFIT OR (-) LOSS AFTER TAX FROM DISCONTINUING OPERATIONS | | |
| PROFIT OR (-) LOSS FOR THE YEAR | 26 979 | 54 850 |

¹⁾ Data not available or too uncertain for presentation, or subject to secrecy

Appendix table 2. Balance sheet of investment firms 1.1.- 30.6.2017, EUR thousands

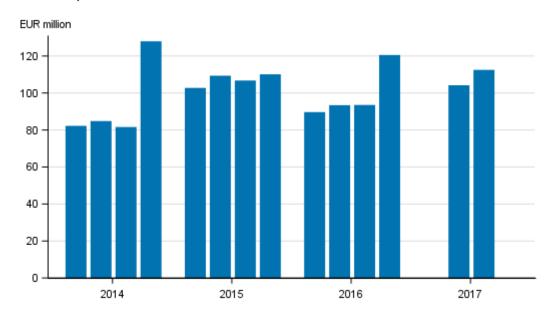
| | 1.1 31.3.2017 | 1.1 30.6.2017 |
|--|---------------|---------------|
| ASSETS | | |
| Cash, cash balances at central banks and other demand deposits | 135 675 | 128 926 |
| Financial assets held for trading | 4 753 | 6 388 |

| | 1.1 31.3.2017 | 1.1 30.6.2017 |
|--|---------------|---------------|
| Financial assets designated at fair value through profit or loss | 10 052 | 9 403 |
| Available-for-sale financial assets | 11 100 | 12 117 |
| Loans and receivables | 3 234 | 5 003 |
| Held-to-maturity investments | 1 829 | 1 329 |
| Derivatives - Hedge accounting (assets) | 1) | |
| Fair value changes of the hedge items in portfolio hedge of interest rate risk (assets) | | |
| Investments in subsidiaries, joint ventures and associates | 14 924 | 15 466 |
| Investments of investment service companies in subsidiaries, joint ventures and associates | | |
| Tangible assets | 6 012 | 5 899 |
| Intangible assets | 14 782 | 15 629 |
| Other assets | 108 367 | 138 510 |
| Non-current assets held for sale and transferable item groups | | |
| Tax assets | 4 113 | 4 071 |
| TOTAL ASSETS | 346 072 | 357 948 |
| LIABILITIES | | |
| Financial liabilities held for trading | | |
| Financial liabilities designated at fair value through profit or loss | | |
| Financial liabilities measured at amortised cost | 3 828 | 5 867 |
| Derivatives - Hedge accounting (liabilities) | | |
| Fair value changes of the hedge items in portfolio hedge of interest rate risk (liabilities) | | |
| Provisions | 6 689 | 6 601 |
| Tax liabilities | 3 452 | 4 715 |
| Share capital repayable on demand | | |
| Other Liabilities | 91 424 | 92 578 |
| Liabilities included in disposal groups classified as held for sale | | |
| Depreciation difference | 33 | 31 |
| Voluntary provisions | | |
| TOTAL LIABILITIES | 145 134 | 134 272 |
| Equity | 30 347 | 29 869 |
| Share premium | 7 317 | 3 642 |
| Equity instruments issued other than capital | | |
| Other equity | 3 975 | 3 975 |
| Accumulated other comprehensive income | -3 166 | -2 785 |
| Retained earnings | 111 367 | 136 598 |
| Revaluation reserves | | 2 824 |
| Other reserves | 49 101 | 47 388 |
| (-) Treasury shares | | |
| Profit or loss allocated to shareholders of the parent company | | |
| (-) Interim dividends | | |
| Minority interests (non-controlling owners'interests) | | |
| TOTAL EQUITY | 200 940 | 223 675 |
| TOTAL EQUITY AND TOTAL LIABILITIES | 346 074 | 357 947 |

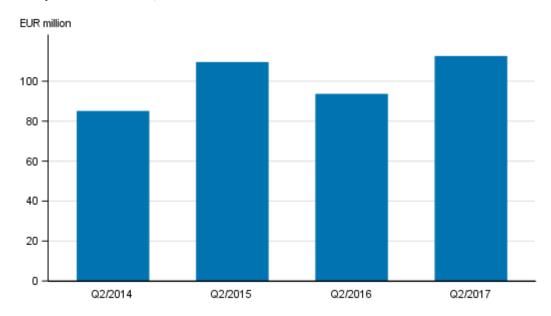
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Figures

Appendix figure 1. Investment firms' commission income by quarter 2014-2017, EUR million



Appendix figure 2. Investment firms' commission income by quarter, 2nd quarter 2014-2017, EUR million





Suomen virallinen tilasto Finlands officiella statistik Official Statistics of Finland

Financing and Insurance 2017

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Source: Investment firms, Statistics Finland